

STYLE REFERENCE

- **Open Ear (OE)** - Normally does not require custom earmold
- **Micro-canal (MC)**
- **Completely in the Canal (CIC)**
- **In the canal (ITC)**
- **In the Ear (ITE)**
- **Half-shell (HS)**
- **Behind the Ear (BTE)**

OTICON

History of Oticon



	Per hearing aid	
	Normal Price	Discounted Price 10%
MODEL: Alta (Premium)		
Alta Pro (Design-RITE)	\$2795	\$2516
Alta Pro (BTE & RITE & Mini-RITE)	\$2795	\$2516
Alta Pro (ITE, ITC & CIC)	\$2795	\$2516
MODEL: Nera (Advanced)		
Nera Pro (Design-RITE)	\$2050	\$1845
Nera Pro (BTE RITE mini-RITE)	\$2050	\$1845
Nera Pro (ITE, ITC & CIC)	\$2050	\$1845
MODEL: Ria (Essential)		
Ria PRO (Design RITE)	\$1400	\$1260
Ria PRO (BTE, RITE mini-RITE)	\$1400	\$1260
Ria PRO (ITE, ITC & CIC)	\$1400	\$1260
MODEL: Chili (Highest Power)		
Chili SP9 (BTE standard)	\$2750	\$2475
Chili SP7 (BTE standard)	\$2050	\$1845
Difference between Chili models		
Chili Colors		

List of outdated models

Oticon Accessories

Bluetooth Streamer Pro Ap for Smart phones	\$300.00	\$270.00
Bluetooth TV Box for Connectline	\$250.00	\$225.00
Bluetooth Phone Box for ConnectLine	\$200.00	\$180.00
Bluetooth Lapel Microphone	300.00	\$270.00
Oticon's Remote Control NEW!	\$220.00	\$200.00
Micro-mold to replace universal tips	\$84/ear	\$75/ear
Micro-mold to replace high powered tips	\$121.00	\$110.00



Connect Line Accessories



Oticon Remote for all Wireless Products

PHONAK

History of Phonak



Cost for each hearing aid

Normal Price **Less 10%**

MODEL: Audeo*

Audéo Q30 RIC	\$1440	\$1260
Audéo Q50 RIC	\$1650	\$1485
Audéo Q70 RIC	\$2100	\$1890
Audéo Q90 RIC	\$2500	\$2250

10 - Petite size
 312 - Standard size
 312 - Standard size with telecoil

MODEL: Virto

Virto 30 (Non-Wireless)	\$1400	\$1260
Virto Q50 Wireless	\$1650	\$1485
Virto Q70 (Wireless)	\$2100	\$1890
Virto Q90 (Wireless)	\$2500	\$2250

Wireless Accessories

Complit & TV Link	\$370.00	\$333.00
Complit & remote mic	\$370.00	\$333.00
Micro-mold to replace universal tip	\$84/ear	\$75/ear



Wireless Accessories

Wireless CROS & Bi-CROS		
CROS transmitter	\$1150	\$1035